



LIVESTOCK
SA

ANNUAL REPORT
2019/20



Milestones for 2019/20

Annual report on the Milestones

Continue the membership drive to increase membership


3513
members at 30 June 2019


Increase of
50
members or
1.4% over the past year

3563

members at 30 June 2020

Continue to represent livestock producers in discussions
with government and the wider community

Highlights for 2019/20

Dealing with COVID-19

The health and safety of livestock producers, along with the viability and sustainability of their businesses, is of utmost priority for Livestock SA. Together with Primary Producers SA, Livestock SA actively engaged with the State and Federal Governments to provide regular updates regarding industry action, while representing the interests of South Australian livestock producers.

The importance of the food supply chain was recognised by the Prime Minister, Agriculture Ministers, and the SA Government, with primary production classified as an essential service. This meant the industry was largely able to operate as normal with consideration of social distancing and other restrictions. Livestock SA staff worked

from home during the restrictions. This included meeting remotely through video conference technology to continue to support and advocate for South Australian livestock producers.

Most livestock activities have been able to continue with minimal disruptions. There is concern that shearer shortages may occur due to the COVID-19 travel restrictions as many shearers travel from New Zealand for shearing work. Livestock SA has advised wool producers that they need to plan their shearing programs to ensure staff are available to work before stock numbers begin to rise. Flexibility in shearing time and processes will be key to ensure a successful shearing program.



Bushfires

Many producers were heavily impacted by the devastation from the bushfires which ravaged the state over summer. Livestock SA opened emergency fodder donation depots to receive fodder which could then support those affected by the Cudlee Creek and Kangaroo Island fires at Oakbank Racecourse and Cape Jervis, respectively.

The Oakbank donation depot closed on 17 January, having been open since 23 December. The depot handled more than 1,250 tonnes of donated fodder. These donations were distributed to those affected by the Cudlee Creek fire, which burnt over more than 25,000 hectares. The depot at Cape Jervis supported those affected by the Kangaroo Island bushfire, which burnt 215,000 hectares. The depot ran from 7 January to 25 February, with 2,200 tonnes of fodder delivered to producers on the island via the Army and the ferry, with the Department of Primary Industries and Regions (PIRSA) covering the cost of the ferry.

While there was no depot for the Keilira fire which burnt approximately 23,000 hectares, 450 tonnes of donated fodder was provided to support those affected. Livestock SA continues to work with organisations such as AgKI and PIRSA to ensure affected producers are able to access the State Government grants and funding they require to get back on their feet. Livestock SA has been involved in administering the \$3.5 million in government funding available to cover ferry costs to support fodder and building material delivery to areas of Kangaroo Island.

Since the fires, Livestock SA has been collaborating with Meat & Livestock Australia, Australian Wool Innovation and PIRSA to deliver the 'Back to Business' program and webinars to fire-affected producers throughout SA. Webinars have been held for Cudlee Creek, Kangaroo Island and Keilira discussing pasture recovery, livestock nutrition, ewe management and business essentials. These have been well attended. In addition, Livestock SA has been organising one-on-one support for fire-affected producers as part of the 'Back to Business' initiative. As part of this program, fire-affected producers can access up to three free one-on-one-sessions with a farm management consultant to help put their business back on track.

Drought

While much of the state has been bushfire affected, Livestock SA is very mindful of the continuing drought conditions and lack of fodder availability impacting the pastoral areas and many other parts of the state.

Livestock SA President Joe Keynes was part of the Premier's drought tour to Cleve, Marree, Hawker and Orroroo in February. Livestock SA members and the public welcomed discussion with Premier Steven Marshall. The main issues raised with the Premier were mental health, soil erosion and pastoral rent. Other topics of discussion included road infrastructure, maximising regional tourism for pastoralists, education assistance for isolated children, fodder subsidies, farm management deposits and Regional Investment Corporation loans.



Following that tour, not only were pastoral rent rebates provided, but the State Government matched Commonwealth Government funding for the On-Farm Emergency Water Infrastructure Rebate Scheme. This meant drought-affected producers could access up to \$50,000 to improve their on-farm water infrastructure and improve their drought resilience. This funding has now been exhausted and Livestock SA is lobbying for more funds for this scheme.

Livestock SA continues to be involved in coordinating drought fodder drops which has involved liaising with aid organisations such as Buy a Bale. Fodder has been provided to many areas of the state, with over 30 fodder drops ranging from eastern Eyre Peninsula and parts of the outback, through to the Mallee.

At the national level, Livestock SA continues to represent PPSA on the National Farmers' Federation Drought Working Group which has been involved in lobbying the Federal Government for ongoing drought support and developing a national drought policy.

Livestock SA held a series of pastoral region meetings online during May. These meetings focused on the continued impact of drought, the Pastoral Act Review, the draft Far North Prescribed Wells Water Allocation Plan and wild dogs. Continued drought support is still a major focus for pastoralists in the region, with very few having received a season break. Much of the region is now moving into its fourth year of drought. Considerable destocking has occurred on many properties, with some now handfeeding and most down to minimal stock numbers.

Major activities

Two major activities Livestock SA has been involved in during 2019–20 have been the SA dog fence rebuild and the establishment on two new industry fund boards. Both of these projects will provide long-term benefits for SA's livestock industries.

DOG FENCE REBUILD

Along with the SA Dog Fence Board, Livestock SA has advocated and led the SA dog fence rebuild. The first stage – an 11-kilometre stretch adjacent to Erudina and Curnamona Stations – is nearing completion and the process to date is now being reviewed. This will assess the rebuild construction, materials and any improvements that can be made for subsequent work. The rebuild team will consider recommendations and meet before starting the next section.

South Australian sheep producers are now contributing directly to the rebuild of the \$25 million dog fence with a 12-cent increase in the South Australian Sheep Industry Fund levy going directly towards the project. The 12-cent increase will cease once the industry has committed its \$5 million share of the rebuild.

NEW INDUSTRY FUND BOARDS

Livestock SA has now established two new Cattle and Sheep Industry Fund boards to manage administration and funding decisions for both funds. Both boards held their inaugural meetings in March which were facilitated by the new executive officer for the industry funds Tom Cosentino, who was appointed after a stringent recruitment process.



The industry funds made the transition to industry administration, having previously operated under the administration of PIRSA on the advice of the SA Sheep and Cattle Advisory Groups. These boards will make recommendations regarding the SA sheep sale and dog fence levies and the SA cattle tag levy expenditure. Livestock SA will submit these recommendations to the Minister for Primary Industries and Regional Development for approval. Following approval being given, payments will then be distributed from the funds by Livestock SA in line with the recommendations of the boards.

Livestock SA believes this new process, recommended by industry, will create more opportunities for co-investment and build greater accountability.

The Cattle Industry Fund board consists of Penny Schulz, Field (Chair); Robert Brokenshire, Mount Compass; Lyndon Cleggett, Glencoe; Tom Hampton, Woodside; Heath Nickolls, Pinnaroo; and Stephen Radeski, Woodside.

The Sheep Industry Fund board consists of Ian Rowett, Riverton (Chair); Keith Bolto, Kangaroo Island; Graham Clothier, Lucindale; Nette Fischer, Wasleys; Jane-Marie Kellock, Farrell Flat; and Helen Thomas, Manoora.

These new boards have now met three times to assess and recommend projects for the 2020–21 financial year. Ministerial approval of the projects is expected by mid-July. Recommended projects relate to biosecurity, industry growth and development, disease management, traceability

and community event sponsorship. The boards have also reviewed and endorsed the Fund Management Plans, which are available on the PIRSA website: www.pir.sa.gov.au/primary_industry/livestock.

The Fund Management Plans provide further information on each industry's investment priorities and details regarding the guidelines and administration of the funds. The Fund Management Plans were presented at public meetings convened by PIRSA on 5 June 2020.

Other activities

During the past year, there has been a wide range of other activities Livestock SA has been involved with.

- Livestock SA, together with the SA Sheep Advisory Group and industry, was involved in the decision to remove the Ovine Johne's Disease movement restrictions from 1 July 2019.
- Livestock SA attended a Meat Industry Strategic Plan 2030 forum held at Murray Bridge in July. Industry has been working on developing MISP 2030, which will be a plan for the Australian red meat industry – from farm to feedlot to processor to retailer and live exporter – to tackle the industry's biggest challenges and opportunities in the coming decade of radical change.
- Livestock SA has made over 30 submissions, providing comments on a number of topics:
 - Draft Outback Bushfire Management Area Plan
 - SA's Regional Development Strategy



- 20-year State Infrastructure Strategy
- Draft SA Commercial Kangaroo Management Plan for 2020 to 2024
- Genetically modified crops moratorium
- Review of the *Pastoral Land Management and Conservation Act 1989*
- Proposed amendments to trespass legislation
- Remote Area Tax Concessions and Payments Study
- Inquiry into growing Australian agriculture to \$100 billion by 2030
- Growing food, wine and agribusiness in SA
- Farm Household Support Amendment (Relief Measures) Bill 2019
- Healthy Coorong, Healthy Basin Act Plan
- Property ID reform
- Draft Planning and Design code
- ESCOSA SA Water regulatory determination 2020
- Modernising Australia's Research and Development Corporations
- 2019 Review of the National Wool Declaration
- Growing South Australia's Hi-Tech Sector
- Draft plan for Far North Prescribed Wells Area Water Allocation Plan 2019-2029
- Revised wild dog management plan
- Design of livestock loading/unloading ramps and forcing yards
- Outback Communities Authority business plan and budget 2020-21
- Streamlining and modernising agricultural levies legislation
- Review of WoolPoll
- SA Productivity Commission R&D Inquiry
- Electoral Districts Boundaries Commission Submission (presented 24 June)
- A successful example of the benefits of making submissions is the recent announcement that the price of water is being reduced from 1 July 2020. This is the equivalent to an average saving of \$1350 per year for livestock producers reliant on water delivered through SA Water's infrastructure network. Livestock SA has been calling for changes to water pricing since 2013, with submissions to successive State Governments and the Essential Services Commission of South Australia outlining the case for a reduction in water prices.
- Livestock SA has been involved in a national foot and mouth disease-ready project run jointly by Charles Sturt University and CSIRO, funded by MLA with Animal Health Australia as one of the research partners. Each state had a different species, with goats chosen for SA. The main objective has been to increase awareness of animal health surveillance and biosecurity.
- A goat pilot group has met several times and has held an interactive exercise highlighting what would happen if SA had a foot and mouth disease detection. A Goat Health and Disease Manual for producers is being produced as part of this project. It is hoped the group will become a committee of Livestock SA.



AGM in September 2019

In 2019–20, Livestock SA held its AGM on 26 August with almost 50 people attending. The AGM included presentations from both SASAG and SACAG, a dog fence rebuild report and an update on the sheep and cattle industry blueprints. A motion was carried that Livestock SA take an integral role in the South East Flow augmentation project (Healthy Coorong).

Half of the Livestock SA Board was up for re-election at the 2019–20 AGM. With the retirement of Amanda Giles halfway through her sitting term, this meant there were six vacancies with seven nominations received. The results from the election were that Board members Mark Dennis, Gillian Fennell and Allan Piggott were re-elected. They were joined by new Board members Samantha Neumann and Glen Tilley, with Richard Reedy to fill in for Amanda Giles' half term for one year. Alex Thomas was thanked for her nomination, while the retirement of Richard Halliday, who had been the inaugural Livestock SA President, was noted. Kate McLachlan did not re-nominate.

A Members' Open Forum was held as part of the AGM where issues discussed included the need for a transaction levy for the Cattle Industry Fund, Mining Act, gun law reform and the possibility of mandatory reporting by producers on animal welfare.

Conduct annual conference to coincide with AGM

About 230 people attended the third annual GROWING SA Conference, held on 26 and 27 August at the Adelaide Hills Convention Centre, Hahndorf. It was the first time the conference had been held over two days, with both Livestock SA and Grain Producers SA holding their AGMs on the Monday. This was followed by pre-dinner drinks thanks to Mellor Olsson and the Ramsey Bros Conference dinner, which showcased some of SA's finest food and beverages. Delegates were then treated to a full day of speakers on Tuesday, exploring key themes such as ag-tech, biotechnology, glyphosate, animal activism and building trust in agriculture.

The planned dates for Growing SA 2020 were 24 and 25 August, but the conference was cancelled due to COVID-19. Livestock SA's AGM will be held online via Zoom on 14 September.

Have a presence at field days promoting Livestock SA and its role and function

Livestock SA had a joint tent with Grain Producers SA at the Yorke Peninsula Field Days on 24 to 26 September. Other exhibitors in the tent included the University of Adelaide Agricultural Students Association, Ag Excellence Alliance, Bentleys SA/NT, Mellor Olsson Lawyers, Natwide Personnel Pty Ltd, National Heavy Vehicle Regulator and the South Australian Small Business Commissioner.

Attendance was down on previous field days but there was still a good representation of producers from across the state, spread as far as Kyancutta, Orroroo, Lameroo and Willunga, with most indicating they were members. Their issues included annoyance at needing a vet to visit them so they could administer some animal health medicines, farm trespass and the need for an explanation by processors of the prices paid to producers. The major concern was vermin, particularly wild dogs, foxes and even feral cats, which were in plague proportions at Lameroo and even killing newborn lambs. Livestock SA was due to attend the South East Field Days and Burra Merino Field Day, but both were cancelled due to COVID-19 restrictions. Work is now being undertaken to develop a communications plan to increase online promotion and engagement strategies.

Issue 11 newsletters to members (monthly except January)

Livestock SA produced and distributed 11 newsletters in 2019–20.

Contribute monthly column to Stock Journal

Livestock SA wrote 10 columns for Stock Journal.

- July *"Livestock SA calls for tougher trespass laws"*
- September *"Livestock has many career opportunities"*
- October *"Producers urged to prepare for stock feed shortages"*
- November *"Prepare livestock for the bushfire season"*
- January *"Government supports key initiatives"*
- February *"Fires create biosecurity risks"*
- March *"Policy reviews help graziers"*
- April *"Fire-affected producers get back to business"*
- May *"Welcome autumn rain elevates footrot risk"*
- June *"Traps to curb feral deer"*

Produce four press releases (quarterly) with positive livestock producer stories

Livestock SA issued 11 press releases issued during 2019–20.

- Livestock SA welcomes producer support for proposed SA Dog Fence levy
- TAFE SA welding classes to boost skills of pastoral workers
- Livestock SA welcomes new Board members at 2019 AGM
- Livestock SA welcomes announcement on tougher farm trespass laws
- Bushfire relief fodder donation depots open to SA producers
- Water infrastructure grants available to drought affected producers
- New landscape act opens opportunities for SA producers
- New biosecurity support for SA red meat and wool industries
- Water price reduction welcomed by SA livestock producers
- Livestock SA welcomes Strzelecki Track upgrade
- SA sheep industry growth supported by Blueprint

Livestock SA has also contributed to many articles across print and electronic media, including:

- Regular items on ABC Country Hour
- Appearances on national television and radio
- Items in *The Advertiser*
- Regular items in *Stock Journal*
- Occasional items in *Sheep Central* and *Beef Central*



Meet at least twice with the Minister for Primary Industries and Regional Development to discuss matters concerning the livestock industry as well as with other State Ministers as required

There have been no formal meetings with Minister Whetstone during this reporting period. However, there have been ongoing discussions with both the Minister and his staff on a range of issues as required. A recent example was an online meeting with Minister Whetstone to discuss the effects of COVID-19 and to receive a private briefing on the new Pastoral Act.

The Minister attended and spoke at both the Growing SA Conference in September and Livestock SA's industry dinner in December. Representatives from Livestock SA attend the Dry Conditions Working Group meetings which are chaired by the Minister. There have also been several times when there has been the opportunity to meet the Minister informally at various functions.

Livestock SA's President and CEO have made informal contact with other State Ministers, including the Premier at a Business SA breakfast where he spoke about the South Australian Government's practical action to build climate resilience, reduce emissions and unlock innovation and economic growth opportunities. As previously mentioned, the Livestock SA President Joe Keynes was part of the Premier's drought tour.

Livestock SA attended a meeting of the State Government's Regional Affairs Committee in July to update State Liberal MPs on issues of concern. There were eight MPs present including Minister Whetstone, Minister Dan van Holst Pellekaan and Attorney-General Vickie Chapman. There was a formal meeting in September with the Attorney-General together with officers from the SA Police and representatives from PIRSA to discuss farm trespass legislation.

In October, Livestock SA met with the South Australian Leader of the Opposition Peter Malinauskas and Shadow Minister for Primary Industries and Regional Development Eddie Hughes in Port Pirie. Several issues were discussed including the current drought and the dog fence upgrade.

Federal Member for Barker Tony Pasin and State Member for MacKillop Nick McBride gave informative presentations at Livestock SA's Southern Region meeting at Robe in February. Livestock SA's Northern Region has close contact with Federal and State MPs, with Member for Grey Rowan Ramsey instrumental in obtaining Federal Government funding for the dog fence rebuild.

Undertake management and delivery of government programs if requested or required

Livestock SA is collaborating with MLA and PIRSA to provide one-on-one farm management as part of the 'Back to Business' project to support producers in fire-affected areas including Keilira, Cudlee Creek and Kangaroo Island. Livestock SA CEO Andrew Curtis is the state coordinator for the program and is involved in matching affected producers with qualified and experienced local farm consultants. Livestock SA has participated in the Bushfire Recovery Information Sessions held on Kangaroo Island which were organised by MLA, Integrity Systems Company, PIRSA, Livestock SA and AgKI with support from industry partners including AWI. The sessions were held at Stokes Bay, Middle River, Duncan, Vivonne Bay, Karatta, Kohinoor, Menzies and Parndana. Similar recovery information meetings have been held for Keilira and Adelaide Hills with more planned.

'Getting sheep through the drought' workshops have been held at Lowbank, Peterborough, Orroroo, Eudunda, Sanderston, Goode and Cowell. These were well attended with feedback noting the workshops provided a good opportunity for networking and fellowship, as well as providing good information on decision making then and as the season worsens. These workshops were run by Livestock SA were funded by Country SA PHN. Follow-up workshops were planned but have been deferred because of COVID-19.

SA's livestock biosecurity program One Biosecurity is beginning to make progress with more producers signing up. This voluntary assurance program, developed by PIRSA in collaboration with Livestock SA, recognises the importance of ensuring the quality and safety of livestock products. It is providing producers with not only the opportunity to review their on-farm biosecurity but is also providing an influential way to promote their animal health status, making it an increasingly important marketing tool when trying to attract buyers.

Livestock SA is working with livestock producers throughout the Eastern Mount Lofty Ranges as part of the Flows for the Future Program for the Department for Environment and Water.

Livestock SA has promoted and been involved with various management programs for the control of feral animals, including deer, pigs and rabbits. This has included reminding members that as landholders they need to cull all feral deer on their properties. These deer are not allowed to be moved, sold, kept or released.

Livestock SA has supported the delivery of one and two-day wild dog skills and trapping workshops being delivered by PIRSA and Landscape Boards SA for the SA Arid Lands, Northern and Yorke and Murraylands and Riverland. These focus on delivering training to land managers in the key wild dog hot spots, with the workshops covering the habits and signs of wild dogs, how to use a range of devices, the finer points of trapping and land managers' health, safety and legal responsibilities when undertaking control.

Livestock SA continues to work with TAFE SA and the Shearing Contractors Association on developments in shearer training in South Australia through the WoolTAG program. It is unfortunate that TAFE SA has now pulled out of shearer and wool handler training in SA. However, with the Shearing Contractors Association taking up this role, it is hoped the process will be strengthened.

Livestock SA has worked with the Department for Environment and Water on increasing landholder participation in commercial kangaroo harvesting. Information sessions were held at Ceduna, Wirulla and Port Kenny in July.

With funding from AHA and PIRSA's Red Meat and Wool program, Livestock SA has been involved with the selection process for two biosecurity extension officer positions which have now been appointed. Emily Buddle is funded and employed by AHA, while Pene Keynes' position is funded by the Red Meat and Wool program. Both are based at the Livestock SA office and are participating in Livestock SA's activities and programs.

Livestock SA, in collaboration with Parawa Ag and Ag Excellence Alliance, was a successful recipient of the Smart Farms Small Grants Program for *'Showcasing large scale feral deer traps to reduce the impacts on agricultural enterprises and the environment and increase sustainable agricultural practices.'*

Continuation of the implementation of the Sheep Industry Blueprint

The South Australian Sheep Industry Blueprint was launched in April 2016 with an overarching aim to increase productivity by 20 per cent by 2020. It has continued to drive investment in the industry, with over 20 projects developed and initiated through the project with support and guidance provided for a similar number. Much of the focus has been on projects where there is a clear on-farm benefit. Examples of this include increasing lamb survival, reducing the impact of lice, reducing disease incidence via expanded enhanced abattoir surveillance and improving genetic gain for traits influencing farm gate income.

The benefits from the Sheep Industry Blueprint are expected to accrue as the projects which have been funded and implemented begin to deliver results which can then be adopted by the sheep industry.

An extensive review of the Blueprint has been conducted over the past six months which found that it has successfully fostered greater coordination and collaboration, while attracting investments for research, development and extension. This comes at a critical time given the reductions in breeder stock due to drought, while the growth agenda of the State Government signals opportunities for development of the sheep sector.

The South Australian Sheep Industry Blueprint has:

- Helped align and support extensive data collection, which was not previously available through MLA, PIRSA and the National Livestock Identification System (NLIS)
- Helped achieve a 35 per cent increase in Gross State Revenue, which was 15 per cent higher than originally targeted
- Established a single Sheep and Beef Working Group, which fills the dual role as regional committee of Southern Australia Livestock Research Council (SALRC). This has coordinated:
 - Sheep Industry Fund collaborative project proposals
 - Increased R&D collaborative funding from MLA and novel sources
 - Bringing together whole-of-chain participants from wool, transport, agents, banks, live export and processing for meat and wool production
- Become an influential framework which has been recognised and referenced by other industries, including:
 - Recognition by PIRSA, Landscape SA Boards and other SA government departments
 - National recognition of coordination and process in SA
 - Recognition of the success of the Blueprint as an aligned plan of the SA Grain Industry Blueprint
- Facilitated a culture of cooperation, collaboration and co-investment among participants.
- Instigated reform of the SA Sheep Industry Fund and SA Cattle Industry Fund.
- Convened the first meeting between the South Australian Sheep Advisory Group, South Australian Cattle Advisory Group and Livestock SA.



- Provided an avenue for increased engagement with the SA Government. Ministers have been involved with the Blueprint process and referenced the Blueprint in official communication.
- Facilitated the Blueprint and SALRC relationship which has provided an excellent avenue for SA priorities to be fed into national research, development, extension and adoption priorities.
- Demonstrated that there is a strong and coordinated livestock industry in SA that has a plan for the future.

There were plans to release a new Sheep Industry Blueprint for the coming decade at the 2020 Growing SA conference. Due to COVID-19, an updated engagement and consultation strategy to support the development of the next Blueprint is now underway. It is hoped that consultations to determine producers' priorities for the next decade will begin in July and August, with a new iteration of the Blueprint being completed by November.

Complete and begin implementing the Beef Industry Blueprint

The South Australian Beef Industry Blueprint was launched in September 2018 and its implementation continues to be a focus for Livestock SA. The SA Beef Industry Blueprint is an industry initiative of Livestock SA which seeks to

position the industry to capture the benefits that exist in the growing demand for premium beef.

For cattle producers and the wider value chain to fully benefit from increasing global demand, SA's cattle industry must be able to sustain consistent supply of product year-round based on key credentials including product integrity, animal welfare, natural resource stewardship, product quality and nutritional value.

The initiative receives funding from the University of Adelaide's Davies Research Centre, PIRSA and the Federal Government through the Building Better Regions Fund.

This funding supports several projects established which link with the targets outlined in the Blueprint. They include:

- Trans-Tasman maternal efficiency project led by Professor Wayne Pitchford
- Optimising heifer development and management to increase whole herd profit led by Dr Stephen Lee
- Accelerating genetic gain through integrating genomics and Meat Standards Australia carcass traits in genetic evaluation to aid selection led by Dr Stephen Lee

Work on these projects is continuing.



President's Report



Livestock SA has had a remarkable year. The organisation has matured to become a significant supporter to the livestock sector in South Australia.

The first half of the 2019-20 financial year was business as usual as we worked on issues such as transition of the industry funds, the dog fence rebuild, the Pastoral Act review and the new Biosecurity Act.

The outbreak of the Cudlee Creek fire on 20 December and subsequent fires across SA over January, particularly at Keilira in the South East and Kangaroo Island, saw an unprecedented demand on Livestock SA. The devastation was extreme and the organisation took the lead of coordinating the distribution of donated emergency fodder, calling on all our available resources. Livestock SA negotiated the support of the State Government to assist in the freight of fodder to Kangaroo Island via the ferry. The logistical challenge of getting hay to the island took considerable effort. In total Livestock SA helped to distribute 4200 tonnes of hay. I would like to acknowledge the generous donations of our SA producers and transporters. This was truly a remarkable effort by Livestock SA staff and the level of cooperation from industry and Government was exceptional.

We continue to support fire affected producers in partnership with Meat & Livestock Australia. SA livestock consultants hosted 'Back to Business' workshop sessions providing individually tailored advice to farming businesses.

In March, the impact of COVID-19 forced the office closure. However, the systems we had in place meant we could continue to deliver our service while working from home. We all developed the skill to hold meetings using online conferencing applications such as Zoom. The Board has

been having short monthly meetings which has been beneficial in keeping Board members informed and has helped to develop policy as issues arose. The office has reopened but it is still not business as usual. The constant changes of rules have kept office staff engaged with members, assisting them to work through the restrictions affecting the agricultural sector.

Earlier this year, the Wool Training Advisory Group (WoolTAG), along with State Government and industry support, agreed to move all shearing and wool courses from TAFE SA delivery to the Shearing Contractors Association of Australia. Having effective training and well supported courses will attract and retain skilled people in our industry. Livestock SA will encourage further review of the TAFE SA system to maintain relevant and high-quality training for the SA agricultural industry.

The spotlight on our biosecurity and animal welfare practices has the potential to jeopardise our market access. Livestock SA has employed two biosecurity extension officers, funded through Animal Health Australia and the SA Government's Red Meat and Wool program, to help producers adopt the latest initiatives. Livestock SA has also formed a Biosecurity and Animal Welfare committee chaired by Allan Piggott. This committee will develop policy positions for the Board and guidance for the biosecurity officers.

I attended both the Premier's and Minister for Primary Industries and Regional Development's drought forums. There are, unfortunately, still areas of the state which are in severe multi-year drought. It is great to know we have

a State Government willing to travel to some of the affected regions to listen and act on the concerns of producers.

The Sheep and Cattle Industry funds have now transitioned to the management of two independent Boards with administrative support from Livestock SA. The efficiencies of the industry managing its own funds is already evident through an early release of funds in August.

Livestock SA is growing in the range of services it provides to members, and with growth comes some human resource challenges. The Board has asked for a corporate review to ensure Livestock SA continues to focus on the highest level of service provision to our members while maintaining good staff morale.

The implementation of a customer relationship management (CRM) system which uses technology for managing and improving our relationships with members is another innovation to keep Livestock SA engaged with industry issues.

The Board has also engaged a financial consultant to guide Livestock SA in investing modest reserves to build an investment portfolio which will be low risk but have the potential to generate more returns than current bank interest.

Penny Schultz, our Vice President, decided not to seek re-election to the Board. She was an inaugural Board member and has been a major contributor in the development of a strong Livestock SA. I have enjoyed working with Penny and her support has been invaluable. We wish Penny all the best in her future pursuits and thank her sincerely for her efforts.

Jamie Heinrich, our valued member from Kangaroo Island and Livestock SA's representative on the Sheep Producers Australia Board, has also decided not to seek re-election. His property was badly affected by the KI fires and his family needs some time to rebuild and recover. We thank Jamie for his valuable input over the past few years and wish him all the best on his bushfire recovery.

While two outstanding and efficient members are not returning, the rest of the board is working hard as a team with a strong focus on strategy. I am honoured to work with high calibre producers within this state.

I want to acknowledge our CEO Andrew and all the staff who have faced some extraordinary challenges this last year and worked together to produce solutions to support the farming community.

Agriculture will continue to be a major contributor to the economy as we emerge from the current pandemic and drought conditions. Livestock SA will be there to support the sheep, cattle and goat industry into the future.

Joe Keynes
President

CEO's Report



2020 has been a year of diversity with each hurdle providing a unique individual challenge.

The first half of the financial year saw a range of programs and initiatives come to fruition, while the last half of the year saw more of a focus on the here and now.

The past year has seen continuous change from tackling drought, bushfires and now a global pandemic. A strong strategic plan has given our team and board the ability to keep focused on our key areas of advocacy, member services and industry development as each opportunity and issue presents itself.

Livestock SA has worked closely with the State government, Primary Producers SA and the National Farmers Federation to ensure the response to drought and bushfire policy is considered across the livestock industry to meet the needs and opportunities of South Australian producers.

Funding for the dog fence rebuild was secured, with industry now contributing \$0.12 from the sheep industry levy towards the upgrade. It is pleasing to see the construction has now commenced with stage two expected later this year.

The transition of the management of industry funds from the Department of Primary Industries and Regions (PIRSA) to industry management has been relatively smooth. The two new boards established to manage the industry funds will provide industry with more control over where producer levy contributions are being invested.

The established partnership with Nature Foundation, Trees for Life and other key conservation groups as part of the Revitalising Private Conservation in SA program will strengthen our ability to demonstrate our industry's sustainability credentials, revitalise conservation on private land and re-introduce the Heritage Agreement program which previous governments have allowed to lapse over the past decade.

Livestock SA helped to organise and deliver more than 4200 tonnes of donated hay to the Adelaide Hills, Keilira and Kangaroo Island affected regions. This effort included 150 truckloads on the ferry across to Kangaroo Island, adding

to the administration burden for our office. We would like to thank PIRSA for their funding and assistance with the bushfire relief effort to ensure donated fodder could be transported and delivered. As we emerged from this time, March arrived and we were hit with the challenge of COVID-19 and working from home.

We would also like to thank PIRSA for their continued support with communications and updates and enquiries regarding border crossing applications while keeping the industry up to date with changes on COVID-19 restrictions.

Livestock SA now has 3451 members. More importantly, we recognise for each business there are a number of people who are part of the decision-making process. We are forever growing and looking for new ways to engage with and serve our members the best we can. Our monthly newsletter remains our key channel for communication. Our columns, media releases and social media presence are always evolving with a growing membership base and followers. Follow us at www.facebook.com/livestocksa.com or on Twitter @Livestock_SA.

The efforts of Livestock SA are the result of a diverse and committed team, who in addition to supporting advocacy and policy development, also support the delivery of many projects including biosecurity, the blueprints, kangaroos and deer management, the Pastoral Act, animal welfare regulations, revitalising heritage agreements and work alongside PPSA and a coalition of conservation groups.

We continue to welcome and encourage members to become involved with industry committees and the Livestock SA Board. Members also work with a committed and talented office team. Drop into the office when you are next in Adelaide and check out the revamped office space to accommodate our team.

The year that has passed has been challenging and as we move into 2020-21, we are strengthened in our ability to advocate for the industry and provide services to our members.

Andrew Curtis
Chief Executive Officer

Financial Statements



Livestock SA Incorporated

ABN 12 332 656 991

**Financial Statements
For the year ended 30 June 2020**

Livestock SA Incorporated

ABN 12 332 656 991

Independent Auditor's Report to the Members

Report on the Financial Report

We have audited the accompanying financial report of Livestock SA Incorporated (the association), which comprises the Board of Management's Report, Income and Expenditure Statement, Detailed Statement of Financial Position, a summary of significant accounting policies and other explanatory notes for the financial year ended 30 June 2020.

Board of Management's Responsibility for the Financial Report

The Board of Management is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and the Associations Incorporation Act 1985 (SA), and for such internal control as management determines is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, management also states in accordance with Accounting Standard AASB 101: Presentation of Financial Statements, that the financial report complies with International Financial Reporting Standards.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the committee, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of Australian professional ethical pronouncements.

Auditor's Opinion

In our opinion:

- (i) The financial report gives a true and fair view of the financial position of Livestock SA Incorporated as 30 June 2020, and of its performance and its cash flows for the year ended in accordance with the Australian Accounting Standards and the Associations Incorporation Act 1985; and

Signed on : 8th September 2020



Matthew White, ACA 90095

Business Initiatives Pty Ltd

20D William Street, Norwood SA 5067

Livestock SA Incorporated

ABN 12 332 656 991

Committee's Report For the year ended 30 June 2020

Your Board of Management submits the financial accounts of the Livestock SA Incorporated for the financial year ended 30 June 2020.

Board Members

The names of Board Members at the date of this report are:

Joe Keynes
Gillian Fennell
Penny Schulz
Samantha Neumann
Mark Dennis
Richard Reedy
Glen Tilley
William Nosworthy
Allan Piggott
James Heinrich

Principal Activities

The principal activities of the association during the financial year were: Not for profit organisation representing all sheep, beef cattle and goat producers who have contributed funds through the Primary Industries Funding Scheme to the SA Sheep and Cattle Industry Funds.

Significant Changes

No significant change in the nature of these activities occurred during the year.

Operating Result

The deficit from ordinary activities after providing for income tax amounted to

Year ended	Year ended
30 June 2020	30 June 2019
\$	\$
(71,906)	30,003

The Committee note that the deficit as at 30 June 2020 is a result of expenses incurred by Livestock SA as part of the bushfire emergency fodder response. These expenses, totaling \$103,746, were recovered in full by the association in September 2020.

The accompanying notes form part of these financial statements.

Livestock SA Incorporated

ABN 12 332 656 991

Committee's Report For the year ended 30 June 2020

Signed in accordance with a resolution of the Members of the Committee on:



Joe Keynes



Gillian Fennell

The accompanying notes form part of these financial statements.

Livestock SA Incorporated

ABN 12 332 656 991

Income and Expenditure Statement For the year ended 30 June 2020

	2020	2019
	\$	\$
Income		
Project Income	819,097	282,881
Levies - SA Cattle Industry Fund	211,082	200,000
Levies - SA Sheep Industry Fund	444,903	388,203
Other Income	9,926	22,358
Cash Flow Subsidy	20,651	
Total income	<u>1,505,658</u>	<u>893,442</u>
Expenses		
Accountancy	3,177	1,453
Audit Fees	2,250	2,100
Bad Debts		9,810
Bank Charges	245	1
Board Meetings - Sitting Fees	7,660	9,400
Board - Functions	10,364	1,331
Board - Travel & Accommodation	18,206	17,316
Chair Allowance	32,164	21,982
Consultancy Fees	26,940	8,157
Depreciation	3,088	1,580
IR Support	6,111	15,840
Insurance	4,288	7,018
Lease - Office Equipment	1,017	1,200
Legal Fees		179
Meeting Costs	462	
Media Communications	76,983	57,385
Membership Fees	98,030	110,296
Office Expenses	19,115	15,398
Project Expenses	774,348	273,042
Provision for Staff Leave	4,497	11,874
Rent	22,523	20,007
Sponsorships & Exhibitions	1,066	5,783
Sub-Committee Expenses	49,401	
Staff Remuneration	398,238	253,334
Staff Training	843	939
Travel & Accommodation	15,063	16,232
Website Expenses	40	658
WorkCover (RTWSA)	1,447	1,125
Total expenses	<u>1,577,564</u>	<u>863,439</u>

The accompanying notes form part of these financial statements.

Livestock SA Incorporated

ABN 12 332 656 991

Income and Expenditure Statement For the year ended 30 June 2020

	2020	2019
	\$	\$
Profit (loss) from ordinary activities before income tax	(71,906)	30,003
Income tax revenue relating to ordinary activities		
Net surplus/deficit attributable to the association	(71,906)	30,003
Total changes in equity of the association	(71,906)	30,003
Opening retained profits	279,416	249,413
Net surplus/deficit attributable to the association	(71,906)	30,003
Closing retained profits	207,510	279,416

The accompanying notes form part of these financial statements.

Livestock SA Incorporated

ABN 12 332 656 991

Detailed Statement of Financial Position as at 30 June 2020

	2020	2019
	\$	\$
Current Assets		
Cash Assets		
Petty Cash on Hand	4	4
Prepaid Expenses	17,171	14,526
Cash at Bank	618,811	729,254
	<u>635,986</u>	<u>743,785</u>
Receivables		
Trade Debtors	233,551	94,180
Sundry Debtors	309	1,514
	<u>233,860</u>	<u>95,693</u>
Total Current Assets	<u>869,846</u>	<u>839,478</u>
Non-Current Assets		
Property, Plant and Equipment		
Office Equipment	16,306	6,898
Less: Accumulated Depreciation	(8,265)	(5,177)
	<u>8,041</u>	<u>1,721</u>
Total Non-Current Assets	<u>8,041</u>	<u>1,721</u>
Total Assets	<u>877,887</u>	<u>841,199</u>

The accompanying notes form part of these financial statements.

Livestock SA Incorporated

ABN 12 332 656 991

Detailed Statement of Financial Position as at 30 June 2020

	2020	2019
	\$	\$
Current Liabilities		
Payables		
Unsecured:		
Income in Advance		41,331
Sundry Creditors		175
Trade Creditors	51,365	69,832
	<u>51,365</u>	<u>111,337</u>
Financial Liabilities		
Unsecured:		
Electronic Clearing		3,328
Secured:		
Consolidated Credit Cards	977	4,959
	<u>977</u>	<u>8,287</u>
Current Tax Liabilities		
GST Control Account	27,687	20,979
PAYG Outstanding	5,496	2,445
Superannuation Liability		185
	<u>33,183</u>	<u>23,609</u>
Total Current Liabilities	<u>85,525</u>	<u>143,233</u>
Non-Current Liabilities		
Financial Liabilities		
Secured:		
Unexpended Project Income	561,856	400,050
	<u>561,856</u>	<u>400,050</u>
Provisions		
Provision - Annual Leave	10,037	7,413
Provision - Long Service Leave	12,960	11,087
	<u>22,997</u>	<u>18,500</u>
Total Non-Current Liabilities	<u>584,853</u>	<u>418,551</u>

The accompanying notes form part of these financial statements.

Livestock SA Incorporated

ABN 12 332 656 991

Detailed Statement of Financial Position as at 30 June 2020

	2020	2019
	\$	\$
Total Liabilities	<u>670,378</u>	<u>561,783</u>
Net Assets	<u>207,510</u>	<u>279,416</u>
 Members' Funds		
Accumulated surplus (deficit)	<u>207,510</u>	<u>279,416</u>
Total Members' Funds	<u>207,510</u>	<u>279,416</u>

The accompanying notes form part of these financial statements.

Livestock SA Incorporated

ABN 12 332 656 991

Notes to the Financial Statements

For the year ended 30 June 2020

Note 1: Statement of Significant Accounting Policies

The financial report is a special purpose financial report that has been prepared in accordance with Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board and the requirements of the Associations Incorporation Act 1985.

The financial report covers Livestock SA Incorporated as an individual entity. Livestock SA Incorporated is an association incorporated in South Australia under the Associations Incorporation Act 1985.

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

The following is a summary of the material accounting policies adopted by the economic entity in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

Income tax

The Association does not pay income tax and no provision for income tax is made.

Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation.

a) Property

Freehold land and buildings are measured on the fair value basis, being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction. It is a policy of Livestock SA Incorporated to have an independent valuation every three years, with annual appraisals being made by the directors.

The revaluation of freehold land and buildings has not taken account of the potential capital gains tax on assets acquired after the introduction of capital gains tax.

b) Plant and equipment

The carrying amount of plant and equipment is reviewed annually to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining the recoverable amounts.

c) Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, is depreciated on a straight-line basis over their useful lives to Livestock SA Incorporated commencing from the time the asset is held ready for use. Properties held for investment purposes are not subject to a depreciation charge.

Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

Employee entitlements

Provision is made for the liability for employee entitlements arising from services rendered by employees to balance date. Employee entitlements expected to be settled within one year together with entitlements arising from wages and salaries, annual leave and sick leave which will be settled after one year, have been measured at their nominal amount. Other employee entitlements payable later than one year have been measured at the present value of the estimated future cash out flows to be made for those entitlements.

Livestock SA Incorporated

ABN 12 332 656 991

Notes to the Financial Statements For the year ended 30 June 2020

Comparative Figures

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Revenue

Revenue from the sale of goods is recognised upon the delivery of goods to customers.

Interest revenue is recognised on a proportional basis taking in to account the interest rates applicable to the financial assets.

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

All revenue is stated net of the amount of goods and services tax (GST).

The accompanying notes form part of these financial statements.

Livestock SA Incorporated

ABN 12 332 656 991

Statement by Members of the Committee For the year ended 30 June 2020

In the opinion of the Committee the Income and Expenditure Statement, Detailed Statement of Financial Position and Notes to the Financial Statements:

1. Presents fairly the financial position of Livestock SA Incorporated as at 30 June 2020 and its performance for the year ended on that date in accordance with Australian Accounting Standards, mandatory professional reporting requirements and other authoritative pronouncements of the Australian Accounting Standards Board.
2. At the date of this statement, there are reasonable grounds to believe that the association will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:



Joe Keynes
President



Gillian Fennell
Treasurer

The accompanying notes form part of these financial statements.



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